

## MECTEC signs global agreement with UPM

Mectec Elektronik is proud to announce that a corporate agreement has been reached with UPM, a global player in the pulp and paper industry. The agreement concerns the implementation of industrial printers for A3 labels, an area where MECTEC has a market leading position. When selecting supplier UPM focused on the solution's quality and reliability, and the availability of service, support and spare parts.

- This agreement is of course very important to us. The interest from several sites around the world is already big, says Jonas Melander, Export Area Manager at MECTEC. Many companies within the UPM group have a need to replace older machines since there are no longer spare parts or service available, adds Jonas Melander.

The need to label big rolls of paper with A3 size labels is large throughout the entire pulp and paper industry. MECTEC has several customers in the industry already and therefore the technical knowhow and experience required along with high availability of service, support and spare parts.

- The agreement with UPM confirms our business idea; to offer solutions for Print & Apply for both large and small things, tailored to the customer's business, says Patrik Jenemark, Managing Director at MECTEC. The agreement will result in increased sales volumes for many years to come and together with our distributors around the world we look forward to this cooperation, says Patrik Jenemark.

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## Facts about the companies

### UPM

As the frontrunner of the new forest industry, UPM leads the integration of bio and forest industries into a new sustainable and innovation-driven future. Their products are made of renewable raw materials and are recyclable. UPM comprises three Business Groups: Energy and pulp, Paper, and Engineered materials. UPM has production plants in 16 countries and it employs approximately 24,500 people worldwide. UPM shares are listed on the NASDAQ OMX Helsinki stock exchange.

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### Mectec Elektronik AB

MECTEC is an international company that develops, manufactures and sells industrial solutions for Print & Apply. In addition to complete standard solutions, MECTEC offers tailored labelling solutions based on the customer's needs and preferences. This has given MECTEC a market leading position. The company has expanded rapidly in recent years and currently employs about 70 persons in Sweden. Outside Sweden, MECTEC is represented in over 30 countries.

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